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**Roll No. \_\_\_\_\_\_\_\_\_\_\_\_**

**BBA-3208**

**BBA(III Semester) Examination, Dec. 2018**

**BUSINESS ADMINISTRATION**

**Principles of Management**

*Time Allowed: Three Hours] [Maximum Marks: 70*

**Note:** Answer **all** questions.

**Q. 1.** Attempt any **six** of the following. **5\*6=30**

1. “Management is an art of getting things done through people”. Comment.
2. Discuss management process.
3. What is planning? Discuss in brief.
4. What are the factors affecting staffing? Discuss.
5. What do you understand byPolicy? Explain.
6. What do you understand by decision making? Explain.
7. Discuss fundamentals of directing.
8. What do you understand by recruitment and selection?

**Q.2.** What is management? Discuss the salient features of management? **10**

**OR**

Discuss in detail the different schools of thought that have contributed in the development of management as a field of study.

**Q.3.** What do you understand by Strategy? Discuss in detail. **10**

**OR**

“Authority and Responsibility” are the two sides of a coin. Comment.

**Q.4.** What is staffing? Discuss the different components of staffing. **10**

**OR**

What do you mean by the term design of organization structure? Elaborate the different forms of organization structure.

**Q.5.** “Controlling is the fundamental principle of management”. Explain. **10**

**OR**

What do you think may be the possible forms of controlling?